

## **Sales Manager Vacancy – 4M Floors UK Ltd**

4M Floors UK Limited is an ambitious company and is seeking to employ a likeminded Sales Manager. 4M is based in Staffordshire, however it operates throughout the UK. The successful candidate would ideally be located within the Midlands/ North West.

The role comprises of the following: -

Attending site to view the prospective client's requirements and formulate a competitive quotation based on the client's needs and expectations.

Pricing of the clients own generated Bills of Quantities and or Specifications.

Pricing of 4m's generated Bills of Quantities for various project.

Be able to read and understand Working drawings issued by clients, same applies for NBS Specifications and be able to price the works accordingly.

Have a broad knowledge of the following material manufactures product range -Flowcrete, Tremco, Sika, Sherwin Williams, Remmers, Resdev, Mapei and Altro's plus others.

Have a good understanding of the labour, plant and material resources required to collate a cost estimate.

Have a strong personality to be able to deal with on-site commercial issues etc with agreeing prices and additional works items and costs.

Be able to control and manage your diary in the most cost effective and efficient manner

Identify future markets and opportunities with Direct End User clients and Contractors.

We would expect candidates to have a proved track record within the contracting Resin industry, be able to demonstrate they have the necessary skills to hit or exceed sales targets, have excellent relationship building skills , excellent communication skills, be well presented and have a professional manner, hold a full clean UK driving license, be computer literate, be honest, hardworking and flexible, be able to accept responsibility and understand you are accountable for your actions and hold a valid CSCS card.

A good salary will be offered for the right candidate, together with a company car, fuel benefit, death in service cover and a contributory pension scheme.

To apply for this position, send your CV and covering letter to Andrew James:

[ajames@4mfloors.co.uk](mailto:ajames@4mfloors.co.uk)